

# WELCOME TO **DFR**

In an industrial environment where new projects are carried out, time plays an important role; every minute costs millions of man hours, equipment, and plant production. That is why companies must have efficient Consulting, Assessment, Procurement, and Logistics processes.

These are the four pillars on which a successful process in the procurement of materials for various industries is based. At **DFR Energy Services INC.**, we strive to give special attention to your needs. **DFR Energy Services** offers business with confidence.

## SERVICES:

- Advising and Consultancy Services
- Trading Hidrocarbon
- Energy Efficiency Evaluations
- Procurement and Logistic Services:
  - Valves
  - Pipes, Casing
  - Heat Exchanger's Pipes
  - Ceramic Ferrules
  - Drilling Tools
  - Electrical Equipment
  - Fittings
  - Water Desalinization Plants
  - Safety Wear
  - Lubricants
  - Polymers
  - Asphalt Plants
  - Transportation

## CONTACTS:



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## SERVICES

Comparative analysis of oil, consultation gas and hydrocarbons, mining and construction: the structure of these sectors, the market operation, transport management models. Compensation schemes and philosophies applicable to such activities. Specialized professionals staffing. Energy management systems. Natural Gas market.

Identification and development of business opportunities, market studies, strategic sourcing of equipment for petroleum refineries, development of business plans, economic technical feasibility studies, asphalt terminals, modified asphalts production plans, asphalt emulsions. Consultation on contract negotiation, evaluation and optimization of production processes, operational capacity audits. Advising on relationships with government agencies in regulatory areas.

Licenses assessment process, evaluation and testing of raw use of programming models for planning and operations.



## TRADING HYDROCARBONS DERIVATIVES

Purchasing and selling oil products: asphalt, diesel, kerosene, base oils, finished lubricants, polymers and other hydrocarbons. **DFR** has the capabilities and a network with major suppliers to find the product your company needs for the volume and quality required.

## PROCUREMENT AND LOGISTICS SERVICES

**DFR Energy Services** implements procurement and logistics plans in response to specific individual needs of our customers in the oil, mining and construction industries. Working as an integral part of equipment design, precommissioning, commissioning and start up of processes plants **DFR Energy Services, INC.** helps provide successful answers to challenges such as:

- **Strategic Sourcing.**
- **Suppliers Selection.**
- **Cash Flow Analysis for Financing**
- **Contract Negotiation.**
- **Implementation Schedules.**
- **Strategy for Procurement of Equipment and Materials Manufactured During Long Periods of Time.**
- **Brokerage.**
- **Regulations, Local and International Codes.**
- **Consolidation and Inventory Management.**
- **Multimodal Transportation from any Point of Origin to any Destination.**



## ENERGY EFFICIENCY EVALUATIONS

Our goal is to build the capacity of energy performance evaluation of a company, the identification of economically viable projects, prioritization of projects, internal organization for energy management, implementation and monitoring of energy efficiency projects. Our methodology for conducting energy audits includes energy characterization and identifying opportunities for improving energy efficiency.

The market has become aware on the real impact of energy efficiency and sustainability in the future value of the buildings. In the current climate, there is a strong relationship between lower energy costs and higher quality of life. Projects that seek sustainable energy solutions and energy efficient buildings become a profitable business opportunity for both investors and end users.

The growing interest of the society on the issue of energy efficiency makes preparing technical professionals in this field absolutely relevant and necessary so that they can take on the challenges that this new niche market demands.